

CONNECTION Newsletter - Fall Issue 2017

Cyberbahn Fall Conferences

We always welcome the opportunity to interact with our clients and hope that we'll see some of you at the following upcoming conferences:

International Practice Management Association (IPMA) Conference 2017

- **Thomson Reuters** is proud to be an exhibitor and provider of the official Conference App at this year's Annual Conference and Expo;
- The IPMA is the premier resource for information and education on the management of paralegals and other practice support professionals across North America;
- The conference takes place from **October 10th to the 13th at the JW Marriott in New Orleans.**

The Law Office Management Association (TLOMA) Conference 2017

- **Thomson Reuters** is proud to be a platinum sponsor at the upcoming TLOMA conference, to be held at the **Deerhurst Resort from October 25th to October 28th.**
- TLOMA's goal is to provide professional development and best practices opportunities for law firm managers and administrators in the 225 law firms throughout southern Ontario;
- Please visit our booth to see what's new from Cyberbahn – we'll happily show you some of our new enhancements and efficiency tools and field any of your questions;
- In addition to our booth, we are also launching a new initiative this year in the shape of a Luncheon Productivity Session. Scheduled for **Friday October 27 at 12:15**, this educational session will focus on the topic of law firm efficiency and will include a short demo of our services. A delicious lunch will be served! Visit the conference landing page for more information: www.carswelllegalsolutions.com/tloma.

The life of a corporate law clerk – and how you can boost your knowledge

Do you remember staring at your corporate law textbook in college, and wondering what the book had to do with reality? Or maybe there was so much detail, that you couldn't even begin to make sense of it? You weren't alone. Today, there's an exciting alternative that makes corporate law interesting and understandable, while still providing practical details that you will need at work.

Corporate Law for Ontario Businesses, 2nd Edition (Farah Jamal Karmali, **Thomson Reuters**, 2017) was published in April 2017, and incorporates many important changes to the law.

It is accompanied by a Workbook, which allows you to view precedents and complete them with hypothetical fact situations. Most important, it will help you to distinguish yourself as a law clerk that is not only familiar with corporate procedure, but one that understands the law and the reasons that those procedures are in place.

For example, did you know that:

- Incorporation may not always be the best way for a client to start their business?
- A client who thinks that (s)he is a "silent partner" may have full liability, if the correct document is not filed with the government?
- Recent changes in the law may affect your client's choice between incorporating an Ontario or federal company?
- Agreeing to be a shareholder, but not a director, in a corporation, can have a significant impact on a client's decision-making power?
- The choice between structuring the sale of a business as an asset purchase or share purchase can affect your client's tax liability?
- Your approach to due diligence may be quite different, depending on who your client is, and how a transaction is structured?

Distinguish yourself from other law clerks, and learn these and many other valuable tips from this newly updated resource. To learn more about the book, **Corporate Law for Ontario Businesses**, or to access the Table of Contents for further information, please click [here](#).

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PPSA Ontario-specific registration service phase out is coming

Reminder: THREE weeks to go before the Ontario-specific PPSA Registration service is shut down.

Did you know that our PPSA Ontario-specific registration service shut down date has been confirmed?

Our Nationwide PPSA Registration service has all of the features you've grown accustomed to in the Ontario service – and more! As a result, we are confirming that the Ontario-specific PPSA Registration service will be phased out.

What do you need to do?

To make the transition easy, we have done all the work for you! All current Ontario PPSA registration users have access to the new nationwide service and all of its benefits - simply select the PPSA Registrations (Canada-wide) link from our main menu options to get started. When will the migration happen? While we have been operating both systems for quite some time, the Ontario-specific PPSA Registration service will be shut down by **October 18, 2017**.

What are the benefits of the nationwide registration service?

Click [here](#) for detailed chart

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Who's the most important person at **Thomson Reuters**?

This seemingly difficult question is actually quite easily answered – it's you, the customer! And while our clients have always been at the heart of what we do, with the introduction of our 'Orange Chair' program, **Thomson Reuters** has taken further steps to formalize this as a core pillar of our mission.

Talking to our clients has always been important for us. By giving you a platform to communicate with us, we share in the victories and learn from our challenges.

This year, we are also conducting regular discussions with clients in order to learn more about your business, about your pain points and, importantly, what we can do to help you be more successful. We also recognize that actions sometimes speak louder than words, which is why we have created a process to help guide our actions after we have spoken with you.

At Cyberbahn, we have long-held the same client-focused worldview, and we thought it would be fun to introduce you to some of those friendly voices you regularly hear across the phone lines, starting with a little Q+A with **Kimberley Holdaway**.

[Read More](#)

Entity Management Enhancements - Coming Soon!

Our latest Entity Management release is edging even closer. We've been working hard on expanding our Entity Management solution, and soon you can look forward to managing your Federal corporate needs using our great efficiency tools within the same environment. **The upcoming release will include:**

- Federal Articles of Incorporation with support for Ontario Form 2 – Extra Provincial registrations
- NUANS Pre-Approval
- Federal Initial Organization
- Additional improvements

Look out for further details on this upcoming release very soon.

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Document automation - boost your efficiency with Contract Express

At Thomson Reuters, we've always been at the forefront of providing intelligent answers – whether it is information or a more efficient workflow you're looking for. Contract Express, a **Thomson Reuters** product used by many of the world's leading firms, is a fine example of the latter.

The beauty of Contract Express is that it supports multiple facets of the business of law. This is most powerfully demonstrated during the document automation process, for example when creating consistently accurate templates, though it can also be used to make it easier for your external clients to share information with you. The additional benefit of Contract Express is that it is based on a standardized MS Word platform and allows non-technical users to create documents with minimal intervention, if any, from IT Programmers and other specialists. By spending less time on the administrative portion of document creation, lawyers and clerks alike will have more time to dedicate to fee-generating activities.

Contract Express is also intelligent enough to facilitate the creation of complex documents as well as simpler firm engagement letters and other administrative documentation, ensuring consistency, efficiency and compliance with great ease. You can also integrate your interactive forms within your

clients' environments, making for improved data sharing as well as the formation of a closer, integrated relationship which benefits all parties concerned.

For further information on [Contract Express](#) or to book a demonstration, please contact **Maria Zadarko** at maria.zadarko@tr.com

Thomson Reuters Cyberbahn attains National Master Standing Offer with the Government of Canada

Thomson Reuters is pleased to announce that Cyberbahn, Canada's leading provider of corporate information, PPSA and due diligence has attained **National Master Standing Offer (NMSO) status with the Government of Canada** for the provision of specified good and services.

Cyberbahn has more than 30 years of experience providing real-time legal support services to legal, financial, government and business professionals. Through **Thomson Reuters'** Toronto office, Cyberbahn offers a complete range of corporate support services. From business registration filings and corporate information retrieval to enhanced due-diligence, Cyberbahn goes above and beyond to deliver corporate support services that enhance productivity.

"This relationship is another evolution in our goal to ensuring our partners have the best tools available in real time to meet their search needs"

Stewart Katz, V.P. Finance (CFO), Media and Legal Solutions in Accounting & Finance